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REPORT
OUR CUSTOMER
SENDING SMS
SENDING SMS
CUSTOMER SEGMENTATION
COST SAVING
Sales Funnel
SECURITY
loyal customer
REMINDER
USER FRIENDLY
Sales Increase
Customer Data Management
Support Services

REPORT



Customer service CRM reports provide insights into the effectiveness of your customer service operations. These reports typically include data on customer interactions, such as the number of customer inquiries, the average response time, and the resolution rate. CRM reports can help you to understand how well your customer service team is performing and identify areas for improvement

Turn reporting data into money



Sales Report



**Sell faster, smarter
and more efficiently
with AI.**

Say goodbye to manual CRM workflows. And say hello to efficiencies in lead management, sales planning, and pipeline visibility thanks to streamlined processes and sales automation built into Sales Cloud.

Your team can sell smarter with actionable insights from sales projection, real-time reporting, and purpose-built analytics – all supercharged with trusted AI for sales to maximise growth across B2B and other channel sales.

SAPID SHIPPING co.
Global service, Global Partnership



شرکت ملی گاز ایران

FARSIJINI

ایکالانو



نبض سلامت



OUR

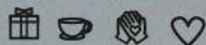


CUSTOMER

مشتریان ما



Sms Sending



ارسال پیامک های تبلیغاتی خوشامدگویی تبریک تخفیف

send, receive, and manage text messages





customer Segmentation

Each customer is different from the next, so a single approach to dealing with different customers won't work. With customer segmentation, your business can better understand every customer and align relevant strategies and tactics to meet their distinctive needs, helping you to make more profits.

به عنوان کار اداری کمتر و زمان بیشتر برای تمرکز بر فروش CRM

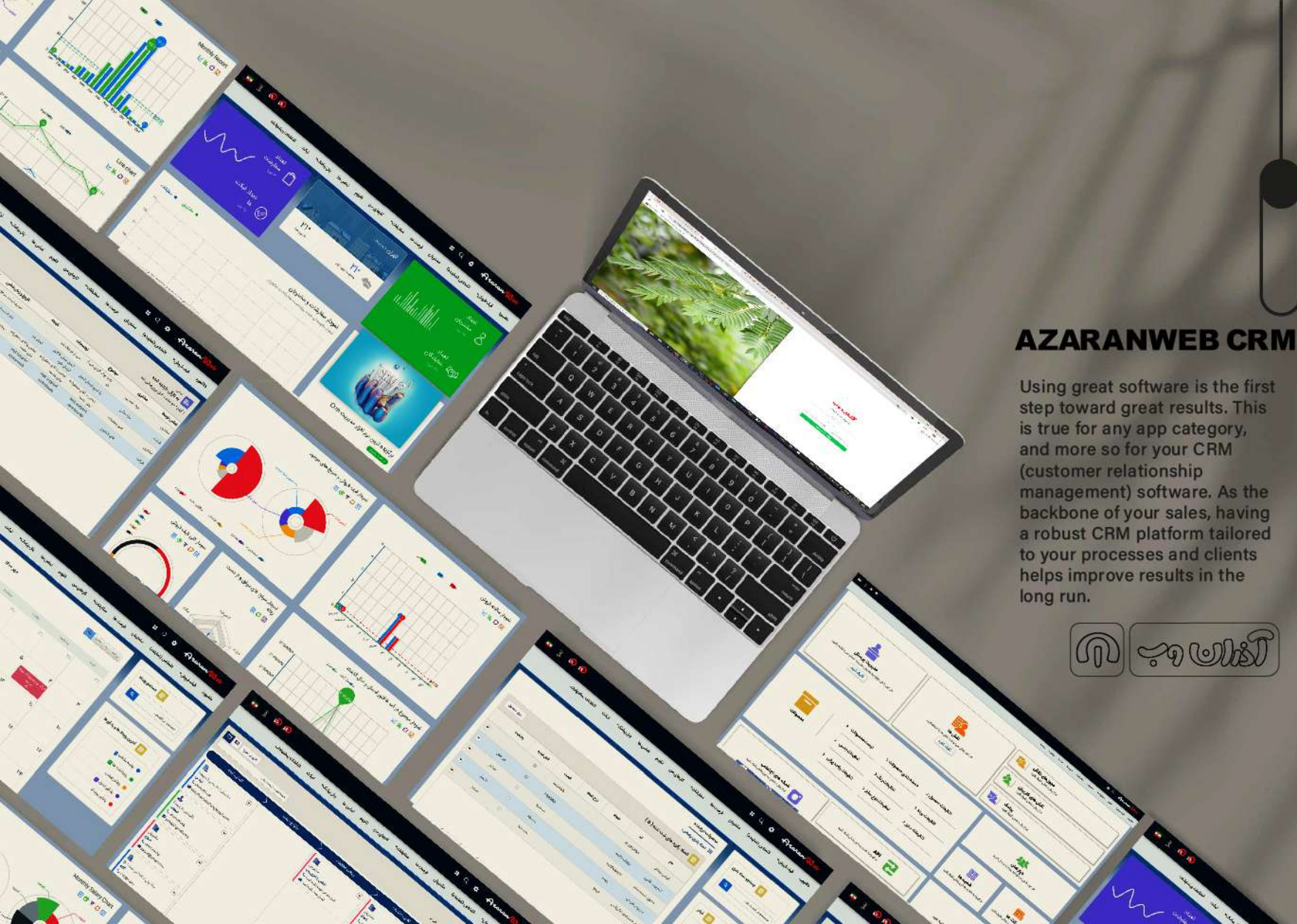
با روش های سنتی و ایمان بر داده های گمنام



Cost savings

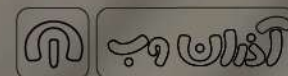
Having a single source of truth doesn't just benefit customers. It keeps companies organized and focused on revenue-driving activities. Sales teams generate a flood of data while talking to prospects, meeting customers, and collecting valuable information.

If all that information gets stored in handwritten notes, laptops, or inside the heads of your salespeople, there can be serious cost implications. Details can get lost, action items aren't followed up on promptly, and customers get prioritized based on guesswork rather than data. And if someone leaves the company, unless their contacts and notes are saved in a CRM, that information — and business — may disappear along with them.



AZARANWEB CRM

Using great software is the first step toward great results. This is true for any app category, and more so for your CRM (customer relationship management) software. As the backbone of your sales, having a robust CRM platform tailored to your processes and clients helps improve results in the long run.



Manage Your Business Easily.

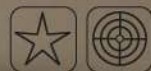


In this virtual and remote working era, your business needs solutions that work even when the employees are on the go. Your team members can review, manage, add, update and do more about customer management, irrespective of work location.

Hit The Target



Improved productivity in all employees. From the customer service agents to the sales staff, a proper CRM platform can enhance the performance of all of your team members by giving them access to integrated digital technology and omnichannel solutions that streamline their workflows. CRM is a software that helps you create, distribute, and measure the impact of your sales content. It also helps you align your sales and marketing teams, provide training and coaching, and personalize your outreach.



Reduce labor force and Increase companies supply





قيف فروش

Sales Funnel

Keep opportunities within view

Never miss out on a follow-up
Schedule calls, meetings, mailings, or quotations, and Odoo automatically plans the next activity based on your sales script.



security

محفاظت از اطلاعات

With the Really Simple Systems CRM you can have the added advantage of controlling your user security with the User Permission Levels feature





Track progress towards goals

As you do activities and drive deals forward, CRM monitors your performance like a coach. It calculates your average conversion rate so you know how many new leads to get and activities to complete to meet your targets. Real time reports show if you're on track, giving you time to adjust course if needed.

پیشرفت را تا زمان رسیدن به اهداف ، دنبال کنید

loyal customer

تبدیل مشتری به مشتری وفادار



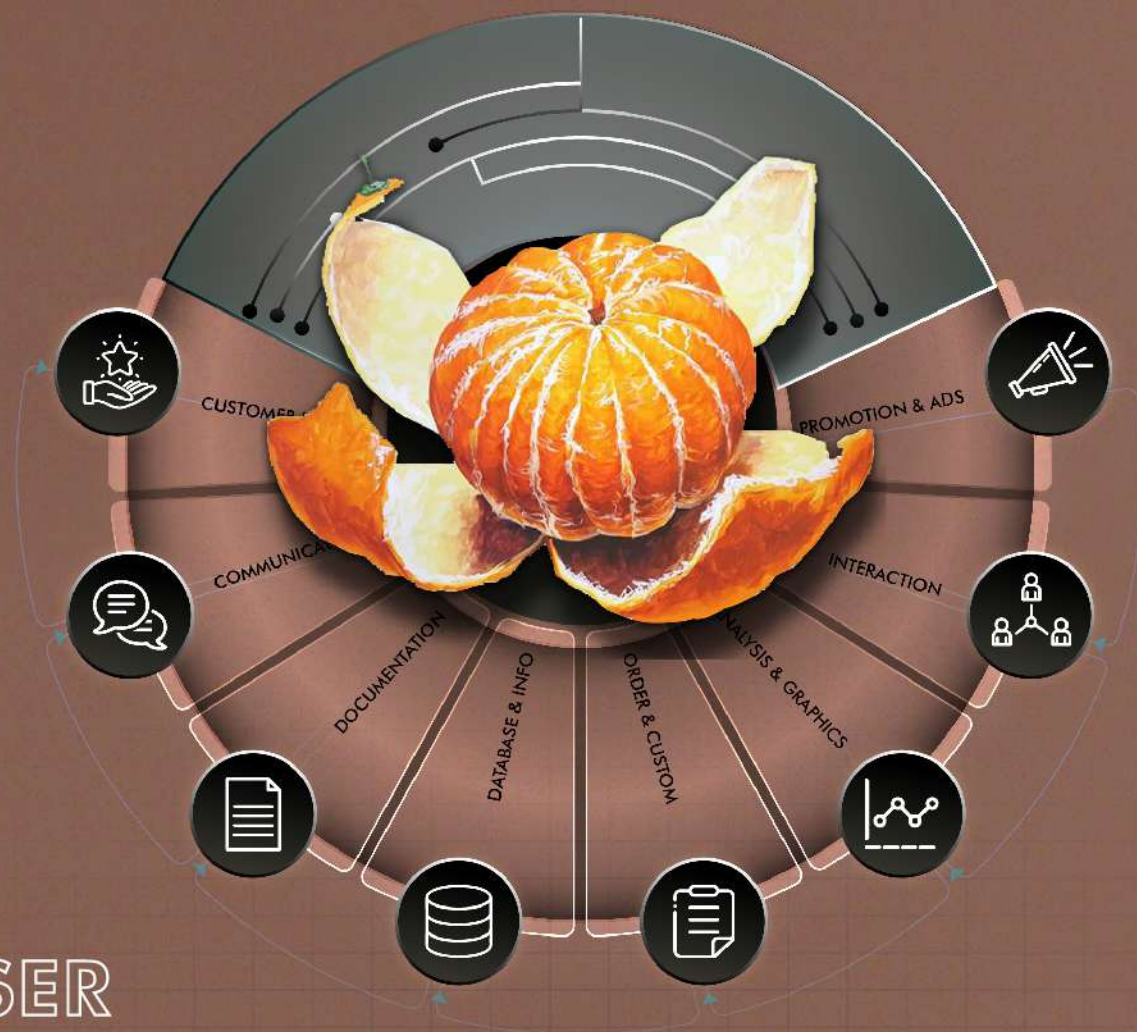
Never miss out on a follow-up
Schedule calls, meetings, mailings, or quotations, and Odoo automatically plans the next activity based on your sales script.

Reminder

No need to use additional to-do lists or note-taking apps:
this CRM will remind you when the next follow-up is due.



منشی هوشمند خود را فعال کنید
ارسال یادآوری



USER friendly

راحتی در استفاده کاربر پذیر آموزش

We prioritize CRM tools with intuitive interfaces that make managing customer data, tracking interactions, and navigating the system straightforward, reducing the learning curve and increasing productivity.



300%



Sales Increase

افزایش فروش سیصد درصدی

What kind of investment can you make in your business that gives you that great return without requiring an extended period for integration and profit-building? When you do it right, integrating a proper CRM solution is going to change the future of your business.

Customer Data Management

Customer data management is the practice of ethically collecting, securely storing, and managing a database of customer information.

Save your sales and marketing teams from having to check emails or manage data through spreadsheets. With azaranweb crm, you have a home to manage all your contacts and their key information. You'll even be able to see your entire customer interaction history - including emails, calls, files, notes and more.



Do Not Waste Time

One of the key selling points for using a CRM is that it will save your sales team time, which will allow them to spend more time actively selling.





Around The Clock Support Services

پشتیبانی ۲۴ ساعته

**24/7
CUSTOMER
SUPPORT**

تهران ، ابتدای خیابان مطهری ، خیابان لارستان ، کوچه حسینی راد (افتخار سابق)، پلاک ۱۰ ، واحد ۱۲

☎ ۴۲۹۷۹-۰۲۱

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